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This book is dedicated with love to my Mother and Father, two exceptional, wonderful and admirable people. The Full Facts Book of

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My name is Ian Rowland although some call me 'The Mind Man'. This is where I live online. You're very welcome to look around, check out my

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Writer | Ian Rowland

Magic book reviews. The Full Facts Book of Cold Reading. Ian Rowland is a British mentalist, magician, and skeptic who, in 1998, released the first version of this book, which almost immediately not only sold out but gained tremendous recognition as a highly desirable work on the subject of cold reading. Now he has re-released the book in this new edition, and if you have any interest in cold reading whatsoever, you will want to go to his Website and obtain this richly informative volume.

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9780955847639: The Full Facts Book Of Cold Reading ...  
Ian Rowland is a corporate speaker, trainer and consultant based near  
London, England. He is also a member of the Inner Magic Circle and  
often uses magic and mentalism effects to illustrate certain points in  
his corporate training presentations. In 1998, Rowland published the  
first edition of his book, The Full Facts Book of Cold Reading. This  
book has sold tens of thousands of copies all around the world.

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Ian Roland, The Full Facts Book on Cold Reading, London: Ian Rowland, 2008. A brilliant and intensely practical book on how psychics and mentalists discover amazing things about you. One of a kind and an essential read. =UK= =USA= =CAN=

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Review: The Full Facts on Cold Reading - Changing minds  
Asking good questions is one. Getting well-informed about things is another. Trying to learn about good and bad reasoning is yet another." - Ian Rowland, The Full Facts Book of Cold Reading: A Comprehensive Guide to the Most Persuasive Psychological Manipulation Technique in the World.

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Ian Rowland (Author of The Full Facts Book of Cold Reading)  
Ian is an expert cold reader and the author of Applied Cold Reading (ACR), a toolkit of skills that allowed men and women from all walks of life to become more perceptive, gain more friends and have an increased influence and persuasion over others.

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Ian Rowland: Persuasion Secrets of a Mind Reader - Your ...



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Cold reading can be loosely defined as 'how to talk to people so you sound psychic'. This is the definitive guide to how cold reading is used in the psychic industry. It systematically describes a wide range of techniques that enable those who give readings to make seemingly accurate statements to a complete stranger. These statements can refer to past, current or future events or to the client's personality, feelings and potential. This is primarily a descriptive book, not an instructional one. It's primary aim is to describe cold reading techniques rather than to teach anyone how to use them or how to give readings.

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"How can you talk to a complete stranger as if you have known them all your life? Is it really possible to read someone's thoughts and feelings within seconds of meeting them? In this..book ... explains the secrets of the oldest and most powerful psychological persuasion system in the world"--Back cover.

"Mark Edward is an equivocator, fibber, and mountebank. Which begs the question: if a liar admits to lying, can he be telling the truth? He is a literate, informative, intellectual, a student of the psychology of humans, a foe of those who would defraud the public for personal gain, and as an author and practicing psychic, he is first and foremost an entertainer."--Joel Moskowitz, International Brotherhood of Magicians Mark Edward admits that for years he exploited believers who wished to connect with supernatural ideas and sad family members who missed dead loved ones. Now Edward is a magician who works the Haunted Castle in Hollywood and is also on the editorial board of Skeptic magazine, where he reveals the means of psychic scamsters. This entertaining book is at once a confessional and instructional regarding human belief and those who exploit it. Though Edward believes that most practitioners of the psychic business are out-and-out scam artists, he also counters the skeptic belief that the supernatural is a lie. Both skeptic and skeptical of skepticism, Mark

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Edward has worked as a 900-number psychic, ghost hunter, and Hollywood Magic Castle medium. He has also worked vigorously to debunk psychic frauds and currently works on the editorial board of Skeptic magazine.

A renowned stage magician reveals the secrets of The Mentalist's brainpower. On the hit television show The Mentalist, protagonist Patrick Jane employs his keen powers of observation and mental acuity to assist the police. Now, noted stage magician Simon Winthrop explains How to Be a Mentalist by revealing how Jane comes to his startlingly accurate conclusions- and also asserts that it's possible for anyone to bring similar skills to bear in their everyday life. Featuring intellectual and physical exercises, readers will learn how to reach their fullest mental potential by enhancing memory, developing observational abilities, using persuasion, and much more.

The James Bond Cold Reading is a whole new take on the twelve lines of the 'Classic Reading' made so popular from the 50's to the present day. Julian 'Bev' Moore shows you how this much discussed but seldom used powerful cold reading technique can be applied effectively and memorised in no time at all using characters such as James Bond that

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you already know and love. Forget about learning stock lines and never using them - using the proven techniques in The James Bond Cold Reading, you can learn to speak in your own words and amaze people by how much you know about them using one of the most misunderstood tools of mentalism - the character reading. By bringing a modern slant to an old technique, Julian 'Bev' Moore proves once again that the old ones are the best - if only we knew how to apply them. If you're not a fan of 'stock lines' and think that learning them is a waste of time, this ebook could seriously change your mind! REVIEWS "I got Julian's book and it is wonderful! It is a great system for doing a reading and extremely practical. I applaud Julian and highly recommend this!" - Richard Osterlind "First palmistry, now general Forer-Barnum 101... this guy really amazes me." - Craig Browning "Julian has taken the Classic Reading - which isn't out of date, as some would suggest - and applied a James Bond theme to its LEARNING (not to the reading itself), to make the reading's customization so much easier. It's ingenious, simple, and thought-inspiring, all at the same time! Buy this now, and start using it right away!" - R. Lee Davis "I have tried many times to learn the stock lines of cold reading. I've tried memory techniques, linking, the peg system, and even with all that everything seemed a confusing, repetitive mess. Because of Julian's system, in two days, I have learned to give a cold reading forward, backward,

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inside out and in my own words. Just as with Julian's palmistry book saved me about five years of study, this book is just as good and also very interesting. If you're interested in cold reading at all this will be the best money you'll ever spend. As a side note his system could be applied to anything else you might want to memorize and make your own. I have never heard of his techniques before and I have studied a lot of memory techniques. It's so easy I will add this to my 'readings' repertoire." - Scott Martisse "So I'm finally watching the new Casino Royale and lines from the James Bond Reading keep popping unbidden into my head. What makes this interesting is I hadn't really intended on learning the reading via James Bond but via a character I know more about. I followed Julian's suggestions to practice readings aloud, even to inanimate objects. After a bit of this, I tried the real deal. This isn't something you can do mechanically, at least if you want to get maximum effect and responses. It is a matter of a give and take that is "entrancing" in its impact. I can't wait to see what more experience will bring. Thank you Julian, you really have made a significant contribution. Your ability to simplify and teach is exceptional. I generally rely on my knowledge as a psychologist to add a bit of reading but it wasn't anywhere as powerful as applying this system. Folks, don't just read JBR. Get out there and use it." - Dr Bill Cushman

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Are you interested in working for yourself? Do you want to earn good money doing what you love? Would you like to feel you have fulfilled your potential? If so, this book is for you. Ian Rowland has been self-employed for over twenty years. He has travelled the world, trained FBI agents, been a consultant for the British Olympics team, worked for many of the world's top companies (including Google and Coca-Cola), enjoyed triumphs and disasters and had a thoroughly good time! In this book, he gives you the best advice, guidance and ideas you'll ever read about working for yourself, making money doing what you love and fulfilling your potential.

Morgan Strebler's Ice Cold System is one of the only systems that has been designed from the ground up to work in the real world, with 10 years of experience and constant evolution, it is now ready to be

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